

# LOCAL SEO FOR MUSIC TEACHERS



**Teach Music Online** 



## What is SEO?







**Search Engine Optimization** is an important component of any website's success, as it determines where your website appears in search engine rankings.

## **SEO** is made up of three key components

- Keywords
- Content
- Backlinks







## What SEO is not

SEO is not rocket science or voodoo magic... Rather, it is a science that involves various techniques and strategies to improve the visibility and ranking of a website on search engine result pages. It requires a combination of technical skills and creative content development to optimize a website for search engines. With the right tools and knowledge, anyone can learn SEO and apply it to their website.







#### car insurance

Web Maps News Images Shopping More + Search tools

About 391,000,000 results (0.44 seconds)

#### Amica® Car Insurance - amicacoverage.com

www.amicacoverage.com/Car+Insurance \* An Official Amica@ Insurance Site. We're here 24/7. Call for a Quote! Amica Insurance has 432 followers on Google+

#### Alistate® Car Insurance - alistate.com

Drivers who switched saved \$498/yr. On Car Insurance. Quote Today! Alistate Insurance has 5,197 followers on Google+

#### \$19 for Car Insurance? - GEICO.com

4.1 ★★★★ Insting for geloc.com Inconcervable1 Quote with GEICO, See Hww Much You Could Really Save. Ratings: Ease of purchase 10/10 - Policy selection 9/10 GEICO Insurance has 19,986 followers on Google+ Get a Quote - 75 Years of Berlice - Join the Millions - Discounts

#### Auto Insurance - Progressive

'each M

www.ptogressive.com/auto/ \* Progressive Corporation \* Get the coverage you need, for the price you want. Start a car insurance quote today with the details you know offnand. Comparison Rates - Coverages - Cheap Car Insurance - Name Your Price

#### You Could Save Over \$500 on Car Insurance - Get a ... - ...

https://www.geico.com/getaquote/auto/ ▼ GEICO = Get a free car insurance quole in 15 minutes or less and see how much you could save today on auto insurance. Start your free car insurance quote now.

#### Auto Insurance & Car Insurance Quotes—Allstate www.allstate.com/auto-insurance.aspx \* Allstate \*

Customized car insurance coverage options, discounts galore and amazing features. Get a free online quote and speak to a dedicated Alistate agent.



la

#### 529 Cheap Car Insurance utah.usautoinsurancenow.com/ \* Cheapest Utah Car Insurance. Lowest Rates From \$28.99 / Month!

\$24 Cheap Car Insurance car.insure.com/Utah \* (800) 861-0852

Save on Utah Car Insurance. UT Rates as Low as \$23.99 a Month!

#### 2014's Cheapest Insurance

car-Insurance.quotelab.com/Utah \* Get a Free Quote & Save 55-75% Rates from only \$19. Utah Only!

#### Progressive Car Insurance

3.9 ++++ rating for progressive.com Named #1 Car Insurance Website. Get A Free Online Quote Now.

#### \*\$19 Auto Insurance

www.general-car-Insurance.com/ \* Save 55% - 75%. New 2014 Discounts. Super Cheap. Get a Free Quote!

#### Nationwide® Car Insurance

www.nationwide.com/California \* Get Car Insurance in CA From A Company You Can Trust. Quote Now!

#### 21st Century Insurance www.21st.com/ \*

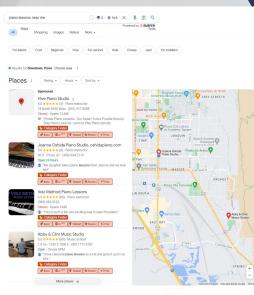
## That Was Google Then

## **ION**



## This Is Google Now

) Teach Music Online



People also ask 1

Google

How much should I spend on plano lessons?	~
How long should beginner plano lessons be?	~
What is a good age to start piano lessons?	~
Where can I learn piano for free?	~

Provo School of the Arts
 Intps://provoschoolofthearts.com - private plano
 Private Plano

Q 170 ≝ 172 · P 0 · (TITLE CHANNED) Private Plano. plano lessons resized jpg. Ages 5+. Everything you've always wanted. The fieldility of huving the lesson in your home or at our school.

Thumbtack https://www.thumbtack.com-Lessons | The 10 Best Piano Lessons for Kids Near Me ...

#### Fons.app https://fons.app-@clanesplano\_1 Diane's Piano Studio

Q 1,087 ≝ 0 · ₽ 0 · [TITLE CHANGED
 Diané's Fishio Studio. I testh online and in-studio plano lessons from my home studio in Provo,
 Utah. The focus of my studio is to create lifelong musicians ...





## • 46% of Google searches are local.

- 93% of people searched Google for local business.
- Half of local searches leads to a click on a Google Business Listing.









## Reasons To Optimize Your Google Business Listing



Your business is WAY more likely to come up at the top of Google search results.

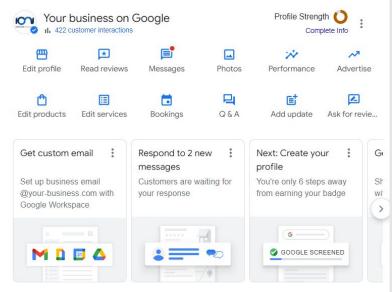
- Opportunity to show off your best work.
- Your prospects will see how you treat your existing customers.
  - Can highlight your events and promotions.
- Makes it easier for people to get directions to your location.





## Edit your Google Listing

- To get started do a Google search for "my business" or go to <u>https://business.google.com</u>.
- Add a new Google Business Listing here if you don't have one already.
- Each icon is another opportunity to optimize your profile.



Only managers of this profile can see this





## Pick The Right Business Category(s)

The main category is the most important, but you can pick up to 10.

Google has more than 4000 different categories, and they are being always updated. Check back every once in a while.

 GMB Everywhere - is a tool where you can check your competitor categories. <u>https://www.gmbeverywhere.com/</u>







#### **Google Business Profile Category**

- Music school
- Music store
- Music college
- Musical club
- Music producer
- Music publisher
- Music instructor
- Music instrument store
- Guitar store
- Guitar instructor
- Piano instructor
- Choir

<ul> <li>Business information</li> </ul>	<del>(</del>	Busine	ass inf	format	tion
--	--------------	--------	---------	--------	------

About Contact Location Hours More

Celina Rupp Jewellery



Help customers find your business by industry. Learn more

Primary category Jewellery Designer

- Additional category	
Cafe	×

- Additional category	
Shop	×

Additional category	
Jeweller	×

Additional category \_\_\_\_\_\_ Jewelry manufacturer

×



#### **Google Business Description**

- You can use up to 750 characters, and make sure to use the keywords that you would like to rank for.
- Make sure you list your service, and your location.

← B	usiness info	ormation			:	×	
About	Contact	Location	Hours	More			
	er consultant ng consultant					4	
Descrip Describ		ss to custome	rs on Googl	e. Learn more			

One on one SEO training and coaching for local small business owners, entrepreneurs and marketing departments. Classes are personalized and you can learn at your own pace with weekly <u>seo</u> courses. We optimize your website during class with guidance from our expert experienced instructor. Sign up for a free trial with our SEO tutor today.

\* Suggest description

Save

Opening date

Cancel

338 / 750





## Fill In ALL The Blanks That You Can

- Don't use service area unless you plan on hiding your address.
- You should add your business start date.
- Add your business hours and update your holiday hours as Google asks.
- Appointment link if you have one.
- Products & Services can also be added.
- Are you a veteran or woman owned business? There is a spot for that.
- Keep on the lookout for new spots to fill in the blanks.



## Google Business Listing Posts

- Can post updates, events, offers and products.
- No longer featured after 7 days
- Events and offers expire on event date or offer expiration.
- Add this to your calendar, it is the most important activity you can do.

#### From Bruce Jones SEO Consultant

"Looking for reliable and high-quality SEO services in the Philippines? Turn to Bruce Jones SEO Consultant -Philippines. Our team specializes in crafting sustainable and effective digital marketing solutions that cater to small and medium businesses... More



Bruce Jones SEO Consultant on Google

#### Get your business found everywhere with Google My Business!

Outlank your competition in local "Ninar We" smorthes and map packs.

 Control your online preserves on Google Maps. Search, and beyond to make certain your brand shows up wherever your runneers search.

Contact Brace Jones. BEO is sprinkla you 
ordine preserve today!

Want your business to attract more customers? Don't overlook the importance of a...

4 days ago

Learn more



Discover the value legal practice on La Me. At Lawyer Nea Jun 21, 2023

Learn more



## Google Business Listing Posts

10N1 SEO Training 2 days ago



Discover the power of personalized SEO training with your dedicated coach at 10N1 SEO Training. Our SEO training online is tailored to your current skills and goals, covering everything from keyword research to content optimization and Google Analytics. You'll learn at your own pace with lessons designed specifically for your business needs, ensuring you apply what you learn directly to your website for immediate results.

Become your SEO expert and get ready to master SEO and enhance your online presence. Click the link below now to discover more about our personalized SEO training services and start transforming your online presence today!

<

https://1on1seotraining.com/seo-coach/

Learn more

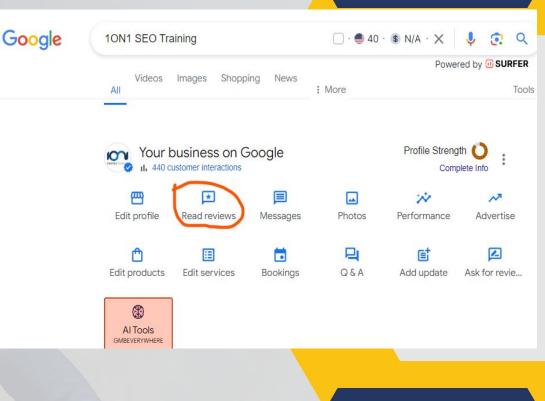
- Should be 80 words or more and include the keyword, along with a link to your page. Also, include a "Learn more" (Call to Action) button linking to your page.
- We use Publer for managing and scheduling our GBP posts. <u>https://publer.io/Bruce</u>

Teach Music Online



#### **Respond to Reviews**

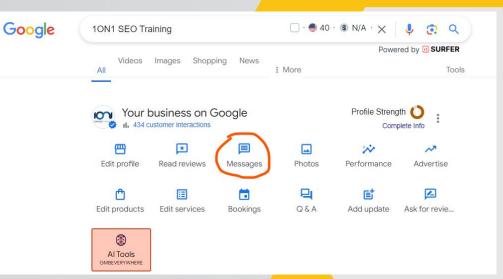
- Monitor and respond to customer reviews to build trust, address concerns, and showcase positive feedback, enhancing your online reputation.
- Thank your customers for their reviews or feedback.





#### Google Messages

 Enable messaging to interact with customers directly, answering inquiries and providing assistance in real-time to improve customer satisfaction.







## Google Business Listing Images

- Add real images of your business on a regular basis.
- Interior, exterior, team, or employees.
- An unrecognizable photo of a student during lessons. Over the shoulder of someone playing the piano, guitar, etc.





#### Performance

 Track key metrics like views, clicks, and customer actions to understand how users interact with your listing and optimize your online presence accordingly. Google

**10N1 SEO Training** 🗌 · 를 40 · 💲 N/A · 🗙 0 Q Powered by ... SURFER Videos Images Shopping News : More Tools All Profile Strength Your business on Google II. 440 customer interactions Complete Info μ μ μ \* ~ Messages Photos Edit profile Read reviews Performance Advertise 1 1 Q&A Edit services Bookings Edit products Add update Ask for revie..







#### **Edit Products**

 Showcase your products with detailed descriptions, pricing, and availability to help customers make informed purchasing decisions directly from your listing. Google 10N1 SEO Training 🗌 · 릘 40 · 💲 N/A · 🗙 👃 0 Q Powered by . SURFER Videos Images Shopping News : More Tools All Profile Strength Your business on Google II. 440 customer interactions × ጦባ ~7 Edit profile Messages Read reviews Photos Performance Advertise 1 Edit products Edit services Bookings Q&A Add update Ask for revie...

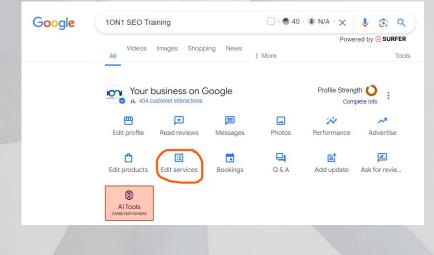




#### Services

 Highlight your services with clear descriptions, pricing, and availability to attract potential customers searching for specific offerings.

Google



ION1 SEO Training		□·●40·⑧N/A·× 🤳 😨 Q		
Videos Images Sho All	opping N	← Services	:	×
		Internet marketing service Primary category		
Your business or		$\label{eq:strategicTrainer} \begin{array}{l} Strategic Trainer \\ Bruce Jones is a highly professional advisor and strategist who can assist the marketing d$	>	
Edit profile Read reviews	s Mess	WordPress Hosting Advice WordPress hosting is a type of web hosting that's designed specifically to optimize WordPr	>	
Edit products Edit services	E Book	Seo Strategies Our SEO strategies training in Naperville guarantee to enhance your website reputation, bull	>	
AlTools		Wordpress Seo Understand how to improve your WordPress website's rankings for search engines such as	>	
GMEEVERYWHERE		Small Business Search Engine Optimization Do you want to learn SEO 101 for your business website? Start learning SEO via Zoom webl	>	
Get custom email	Turn me custorr Complet	Editing Service We offer editing service in Naperville. Head-over to our website for more info.	>	
@your-business.com with Google Workspace	convert views in	Training Service Weekly digital marketing training services to get your business found online without having	>	
	I I	SEO		







### Bookings

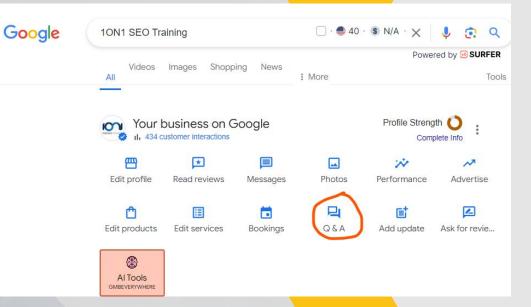
 Allow customers to schedule appointments or reservations directly through your Google My Business listing, streamlining the booking process and improving customer convenience. Google

#### **10N1 SEO Training** 🗌 · 🥌 40 · 💲 N/A · 🗙 0 Q J Powered by . SURFER Videos Images Shopping News : More All Tools Profile Strength Your business on Google (O) 1. 440 customer interactions Complete Info \* ----\* ~ Edit profile Read reviews Photos Performance Messages Advertise 2 E • Edit services Booking Q&A Ask for revie... Edit products Add update (#) Al Tools GMBEVERYWHERE



## Q&A

 Provide valuable information to potential customers by answering frequently asked questions about your business, products, and services.

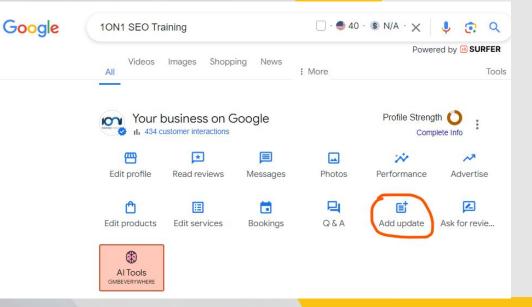






#### Add an Update

 Share news, promotions, events, and other updates to keep customers informed and engaged, driving traffic and enhancing brand visibility.

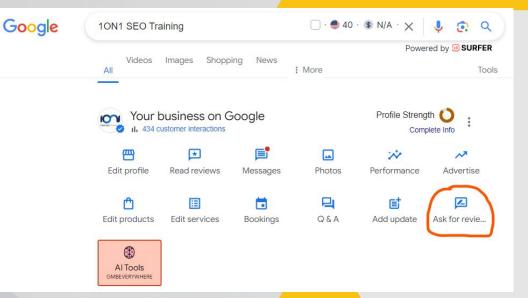






## Ask for Reviews

- Get more Google reviews by sending the shorten link to customers at the right time.
- And while you are at it, you can leave as a review if you like this presentation <u>https://g.page/r/CZ9-239ji3w7EB</u> <u>M/review</u>









### Website Local SEO

- Pages with higher word counts have an equal chance of ranking highly on the first page as those with lower word counts. On average, a Google first page result contains 1,500 words.
- Pages with a higher number of backlinks generally rank higher in search engine results compared to pages with fewer backlinks.
- To improve your website's visibility, it is important to maintain a keyword density of 1% of the total word count on the page.



## More backlinks = more SUCCESS

Using Local Citation, Citation Aggregator, and BrightLocal for your business enhances online visibility, improves local search rankings, and ensures consistent business information across directories.

Local citations

https://1on1seotraining.com/citation-directories-for-seo/

• Citation aggregators:

https://www.brightlocal.com/citation-builder/local-data-aggregators/ https://whitespark.ca/local-search-ecosystem/

• Fiverr

https://www.fiverr.com/yextmozcitation/do-top-local-seo-citation-from-yext-a nd-moz-list

Brightlocal

https://www.brightlocal.com/citation-builder/







## Resources

- <u>https://backlinko.com/search-engine-ranking</u>
- https://www.searchenginejournal.com/seo-101/
- <u>https://1on1seotraining.com/best-backlinks-for-digital-mark</u> <u>eting-web-design-seo-companies/</u>
- https://1on1seotraining.com/100-free-seo-tools-resources/
- <u>https://ahrefs.com/backlink-checker</u>
- https://dash.partnerstack.com/surferseo
- <u>https://1on1seotraining.com/google-my-business-categorie</u>s/



## Want to improve your SEO more?

Hire me Or buy my book Schedule a meeting https://a.co/d/aw2h56E

https://1on1seotraining.com/ https://www.facebook.com/1on1seotraining/ https://www.linkedin.com/company/1on1-seo-training/



Feach Music Online



## **LEARN SEO:**

Think Like Your Customers to Get More of Them

**BRUCE JONES** 

Mentor, SEO Scientist & Founder of 6 Different SEO Companies

"In just one hour, I learned more actionable SEO steps from him than I have over the last six years. Bruce wants you to be successful." —Jackelyn Ho